

Meaning of strategic management

Strategy is a situation when we want to have a competitive advantage in order to be successful in any given situation.

A strategy is a set of related actions that the managers have to take to increase the performance, profit, productivity, profitability for the business.

Strategic management process.

Strategic management is the process of setting goals, determining the goals actions to achieve the goals, and mobilizing resources to implement these actions it involves analysing the companies internal and external environment setting strategic objectives

developing strategies accomplish its objectives and monitoring progress towards achieving them. Strategic management is important for the organization to achieve long term success and competitive advantage.

1. Analysis
2. Formulation
3. Implementation

Strategic Leadership → Strategic leadership is about how to most efficiently effectively manage a company strategic making process to create competitive advantage.

The strategy making process is the process by which management select an environment that aims to achieve a competitive advantage.

Strategic Formulation :- Strategic formulation is the task of selection strategies based on the analysis of an organisation internal and external environment.

Strategic Implementation :- S.I is the task of putting actions in which includes designing, delivering, and supported a companies production and designing a companies organisation structure and culture.

Sustain competitive advantage → Sustain competitive advantage is a complex company strategy to maintain above average profitability for a number of years.

Levels of Strategic Management



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HEAD
OFFICE

Division B

Business
function

Market B

Division A

Business
function

Market A

Division C

Business
function

Market C

Mission And vision statement

Mission

Mission defines the organisation objectives and how they reached to next objective. The purpose of a company, or what the statement of the company does.

vision $\rightarrow$ vision is the details of where the organization aspires to go.

According to Peter Drucker "the first step in the process of formulating a mission is to define the organisations business. A companies mission describes what the company does. For egs $\rightarrow$ the Mission of GOOGLE is to organise the worlds information and make it universally accessible and useful.

what is a business?
what should it be?

what is
being
satisfied
customers

what is being
satisfied?

customer
needs

Business
Definition

Mission
Statement

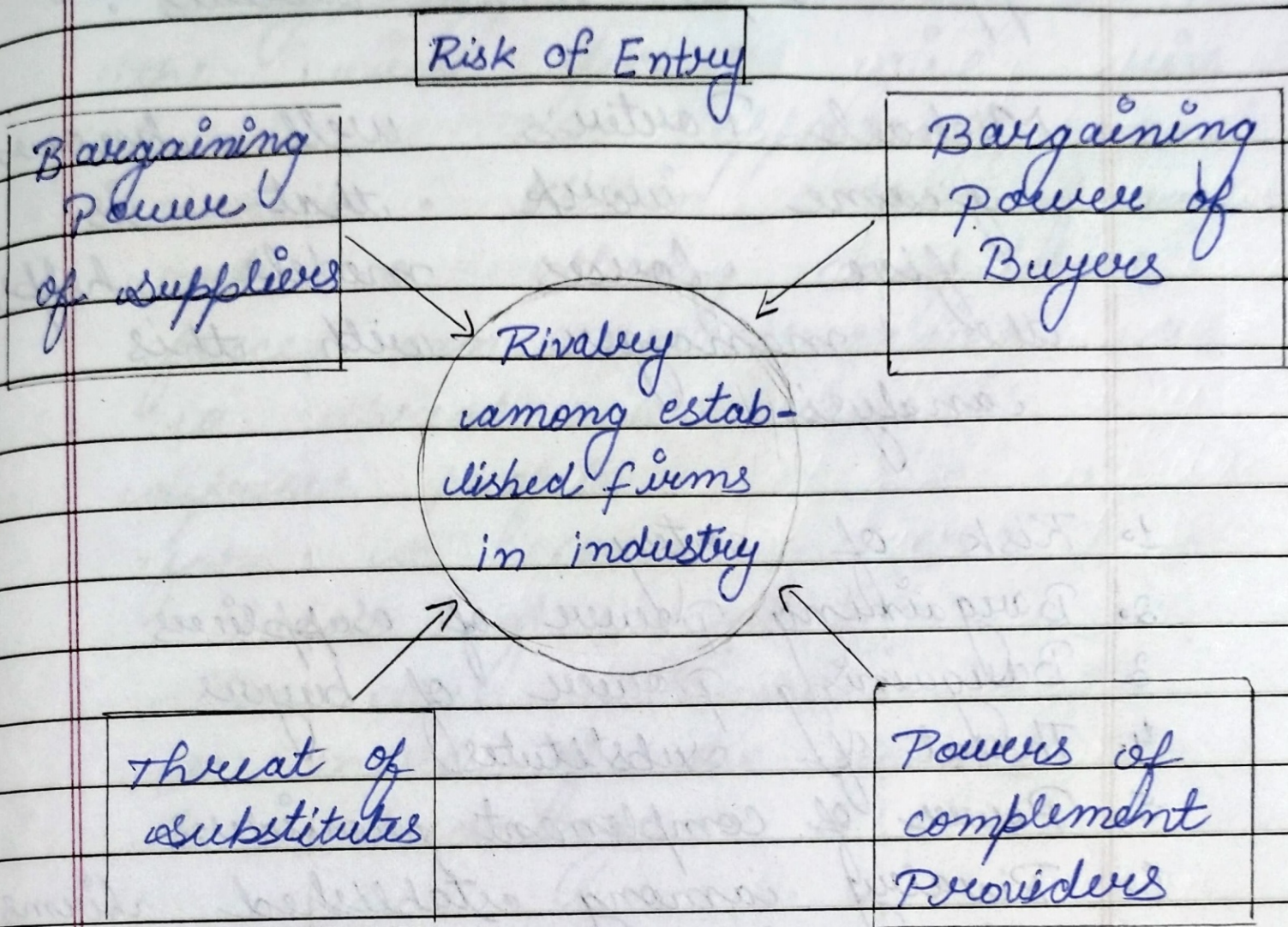
How are
customers need
satisfied?
Distinctive
competencies

The vision the company defines is a desired future state or achievements. It explains what the company would like to achieve in a future date for eg → Microsoft had a very powerful vision of a computer or laptop in every desk or at every home.

Basis	Vision	Mission
Definition	Vision statement outlines what a org. expects to achieve in the future. It paints a picture of what success look like direction and Inspiration	The mission statement defines the purpose of an organisation its reasons for existence it answers the existence of what the organ. does for whom, and how?

Focus	It focuses on long term goals	It focuses on the present purpose and activities of the mission
content	Future oriented, it describes the desired and statement of the outcomes of the organisation efforts	It is more detailed than how vision statement, and it includes organization, product, services and values
Eg	"To be the globe leader in sustainable energy solution."	To provide affordable, high quality health care
	"In every idestor services to at every home had the poor a computer."	citizens.

PORTER'S COMPETITIVE FORCES MODEL



Industry is a group of companies offering products or services that are close substitutes for each other. Once the boundaries of an industry have been identified, managers face the task of analysing competitive forces within the

industry in order to identify opportunities and threats.

Michael Porter's well known frame work that is five forces models helps the manager with this analysis

1. Risk of entry
2. Bargaining power of suppliers
3. Bargaining power of buyers
4. Threat of substitutes
5. Power of complement providers
6. Rivalry among established firms in industry.

As each of these forces grows stronger, it limits the ability of established companies to raise prices and earn higher profit. The strength of these six forces may change over time as the industry conditions change.

Managers face the task of recognising how changes in the six forces give rise to a new opportunity and threats. Within this framework a strong competitive force can be regarded as a threat because it depresses profit. It is possible for a company through its choices of strategy, to alter the strength of one or more of the forces to its advantage.

Approaches of Strategic Management

SWOT Analysis: This involves assessing an organization's strengths, weaknesses, opportunities, and threats to form a strategic plan.

PESTEL Analysis: Examines the Political, Economic, Social, Technological, Environmental and legal factors influencing an organization's strategy.

Porter's Five Forces: Analyzes the competitive forces within an industry to help determine the attractiveness of entering or remaining in that industry.

Resource-Based View (RBV): Focuses on leveraging an organization's unique resources and capabilities as sources of competitive advantages.

Value chain Analysis : Identifies specific activities within an organization and evaluates how they contribute to value creation and competitive advantages.

Balanced scorecard : A framework for translating an organization vision and strategy into

Existing Business Model

